

private debt and hybrid capital investment analyst johannesburg



westbrooke
Alternative
Asset
Management

who we are

Founded in 2004, and with offices in South Africa, the UK and USA, Westbrooke invests and manages capital in multiple geographies on behalf of its shareholders and investors in Private Debt, Hybrid Capital, Real Estate, Private Equity and Venture Capital. We manage in excess of R8bn of shareholder and investor capital invested predominantly in SA, the UK and the USA.

Westbrooke Alternative Asset Management ("WAAM") was established as a multi-asset, multi-strategy manager of alternative investment funds and products structured to preserve and compound our clients' wealth to cement their future prosperity.

Westbrooke is a dynamic business which operates in one of the world's fastest growing investment classes. We work in an entrepreneurial environment where our people think and act like owners. Our culture is one of ambitious, entrepreneurial, self-motivated, top achievers that thrive in an environment that holds them accountable and rewards exceptional performance.

overview of the role

WAAM, amongst other activities, is a South African disruptive private lender focusing on the extension of innovative and client-focused funding solutions to a variety of lower-middle market companies, entrepreneurs, investment holding companies, alternative lenders, real estate and private equity sponsors across multiple sectors in South Africa.

The business leverages off our heritage as a shareholder and operator of assets to develop a comprehensive solution that best suits our partners' requirements. We provide structured, flexible and innovative financing solutions to our partners across the capital structure to create / facilitate long-term value creation. Core to our strategy is collaboration and alignment with key partners.

WAAM is seeking to employ a highly driven, entrepreneurial individual to assist in deal sourcing, execution and ongoing deal management to fulfil the role of Private Debt and Hybrid Capital analyst in South Africa. This role will include; deal analysis, deal structuring, execution, ongoing client and portfolio management, and new product development alongside the WAAM team.

responsibilities

- Analysis and structuring of deals in order to meet client requirements and align with the WAAM risk philosophy
- Assist in the execution of WAAM SA Private Debt and Hybrid Capital deals alongside the deal team
- Build relationships with partners, advisors and other investment professionals in South Africa
- Presentation of investment committee packs
- Review legal documents
- Manage due diligence processes for potential transactions
- Ongoing client and deal management
- Build and maintain professional working relationships with partners and key stakeholders
- Obtaining references on potential partners from relevant industry participants
- Contribute to a dynamic and collaborative team that work to achieve collective goals

experience, qualifications and technical knowledge

- 2+ years and technically proficient in holistic investment banking / corporate finance / debt
- Outstanding quantitative and qualitative analytical skills with strong knowledge of finance and lending
- Highly numerate with good attention to detail
- Demonstrable knowledge of credit fundamentals and risk mitigation in lending transactions

behavioural competencies

- Strong work ethic with a hunger to execute deals
- Driven self-starter with a passion for both interpersonal engagement and analysing / discussing transactions, that wants to be a part of an entrepreneurial environment
- Shows strong ownership / accountability and has the ability to run with tasks without the need for prior instruction
- Innovative and customer-focused
- Intelligent and high EQ individual
- Analytical and detail-oriented
- Ability to perform well under pressure and show maturity, confidence and resilience
- Pro-active approach to work, clients and problem solving
- Learning agility and curiosity
- Strong oral and written communications skills with the ability to express ideas in a persuasive, organised, and articulate manner
- Ability to influence people and decision making
- Well organised and able to efficiently manage projects with limited supervision

Send an email with your CV and academic transcripts to careers@westbrooke.co.za if you would like to apply.

Alternatively, visit the westbrooke careers page at westbrooke.co.za/careers and apply online.

